## Britvic

## Client Relationship





UK Wide







As Britvic's preferred construction services supplier, we provide a comprehensive range of services to the company. Since 2017, we've worked in multiple Britvic manufacturing sites across the UK. The overall objective is to maximise output capacity by increasing the number of production lines and building new on-site warehousing facilities. This improvement work is part of major transformational change at Britvic which will enable the company to enhance its capability and flexibility and introduce further innovations across its product range.

## PARTNERSHIP WORKING DELIVERS SUCCESS

Our work has involved delivering a full range of M&E, refurbishment and construction services across Britvic's facilities, including drink production lines, office areas and warehouses.

Across all of these projects, our in-house management teams, Key Account Managers and Sector Lead, have been fully embedded with Britvic's project teams, ensuring excellent communications across each project. This approach has ensured that we have fully understood the client's requirements and that management decisions have been taken rapidly and effectively.

All works have been programmed on a flexible basis, to ensure the minimisation of any disruptions.

Another key element of our successful approach has been our on-going engagement with Britvic's direct suppliers and equipment installers. This has ensured that our programme of works has incorporated their requirements at all times.

Throughout our work with Britvic, we have been able to deliver demonstrable cost savings. These have been achieved through the implementation of efficient working practices and partnership working with subcontractors to ensure we deliver best value. Further savings have been delivered through early engagement, innovation and the use of in-house design and M&E expertise.

"M&S have played a major part in helping us deliver one of the most transformational projects ever undertaken within the soft drinks industry. The final result is a fantastic showcase for M&S to demonstrate to future partners and represents the excellent business relationship we have had."

Project Engineering Manager, Britvic





